



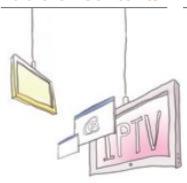
ucloud

kt cloud computing



2012. 05. 14 / kt_Cloud Engineering Department / Injung Kim

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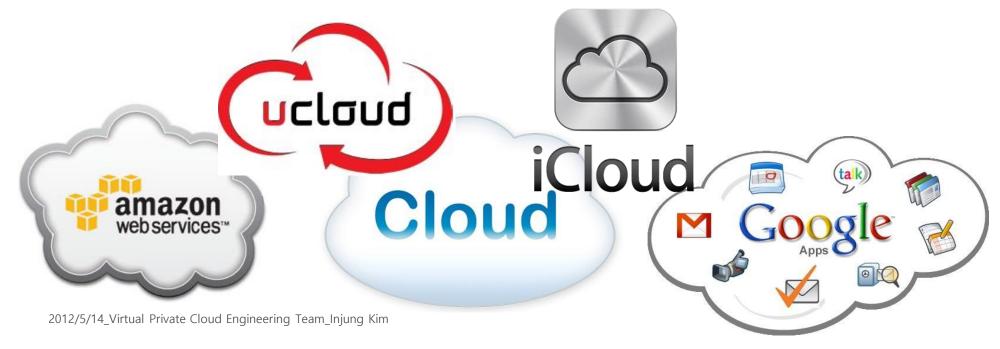


Cloud Computing
kt ucloud Business
kt ucloud Products
Case study

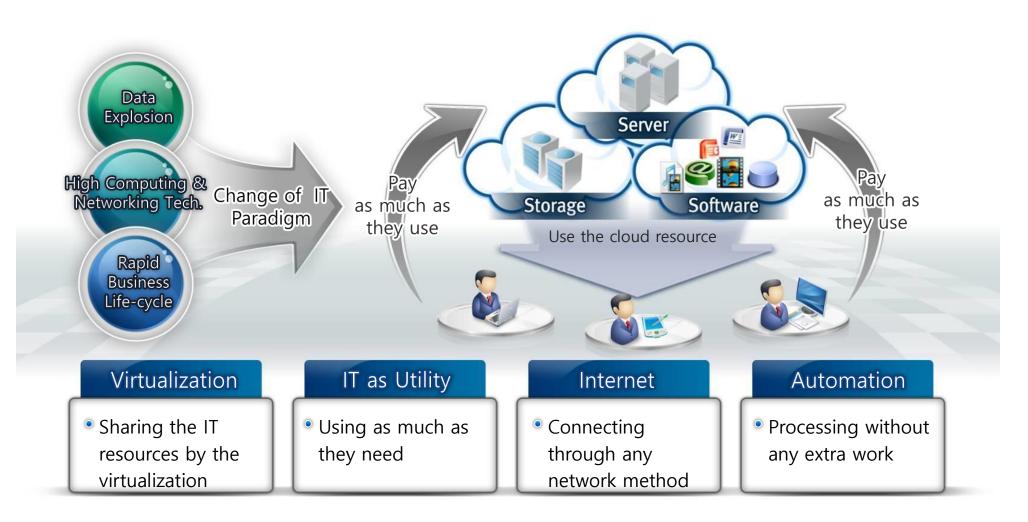
Cloud Computing is?

Cloud Computing

□ Cloud computing is a model for enabling ubiquitous, convenient, on-demand network access to a shared pool of configurable computing resources (e.g., networks, servers, storage, applications, and services) that can be rapidly provisioned and released with minimal management effort or service provider interaction.



Cloud Computing is?



Benefits of Cloud Computing



 Application Execution without physical division of IT resources (Virtualization) Purchase Delivery Installation Composition

Immediate
Usage time

Cloud Self-Service

Business Immediacy (Automation & Rapidity)

Medium-scale Large-scale

Cloud Computing

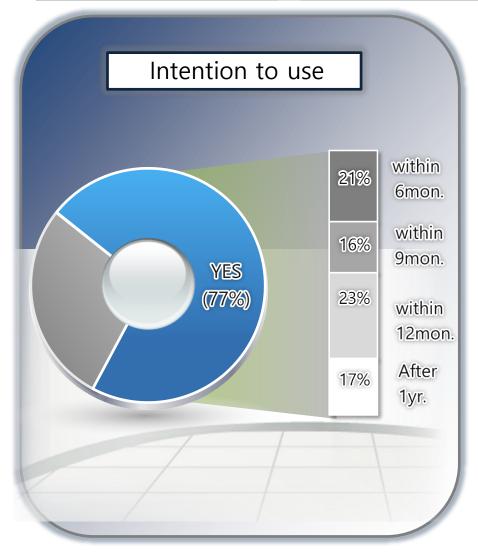
Purchase resources by peek prediction	Lease resources based on usage
Capacity	Capacity Demand

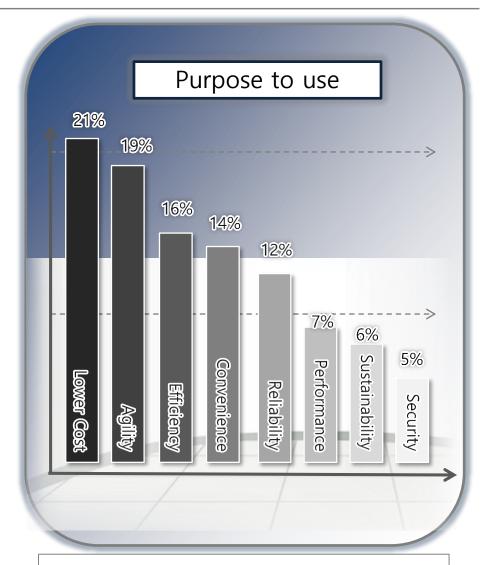
 Billing based on the IT resource usage & Increasing/Decreasing as much as its needs

	Data Center	Data Center
Network Cost (Transmit 1Mbit per sec every month)	\$95	\$13
Storage Cost (Use 1GB every month)	\$2.20	\$0.40
Mgmt./Operation Cost (Num. of servers per manager)	140 Servers	Over 1000 servers

 The more having and running big data resources, the less cost needed

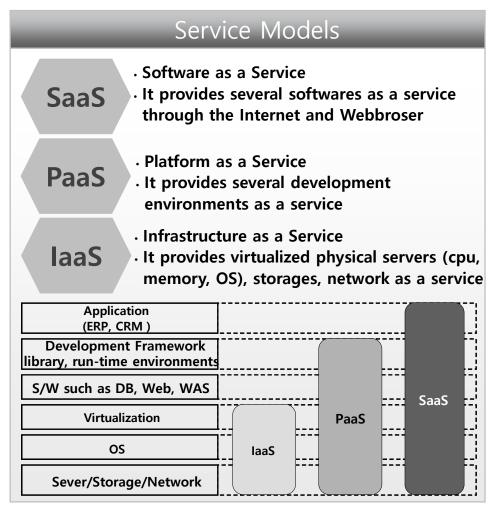
View of Cloud Computing





Classification of Cloud Computing

Service Types Through the Internet, several users **Public** share the IT environment Cloud Service Provider provides Cloud and manages Through the Intranet, a company or **Private** a department use the IT environment exclusively Cloud The company or the department controls and manages Hybrid Private/ Public/ Internal External The Cloud On Premises / Internal Off Premises / Third Party



kt sets a cloud service as a core business & aims for a global top cloud service partner

Goal

The Best Cloud Service Partner

Core Value

Economic Feasibility

Serviceability

Reliability

Mainly Forward

Achievement of the best quality of cloud system Application & competitive price Achievement of the market reliability through putting the internal systems into the cloud

Business enabler through providing the domestic & global cloud services

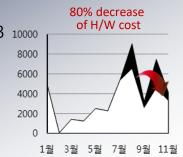
Leading the domestic market

Development Cloud Architecture

- Achievement of the own cloud architecture technology which is independent of H/W and S/W vendors.
 - Cost Leadership and High Performance
- Cooperation with Samsung's 30nano D-ram low-power management memory and Intel's efficient energy technology

Application Cloud to Internal System

- 51 of running Service Cloud (700 servers, 470TB 10000 storage)
- Cloud IT Process
 - Cost effective of system investment (6.9 billion saving)



kt ucloud

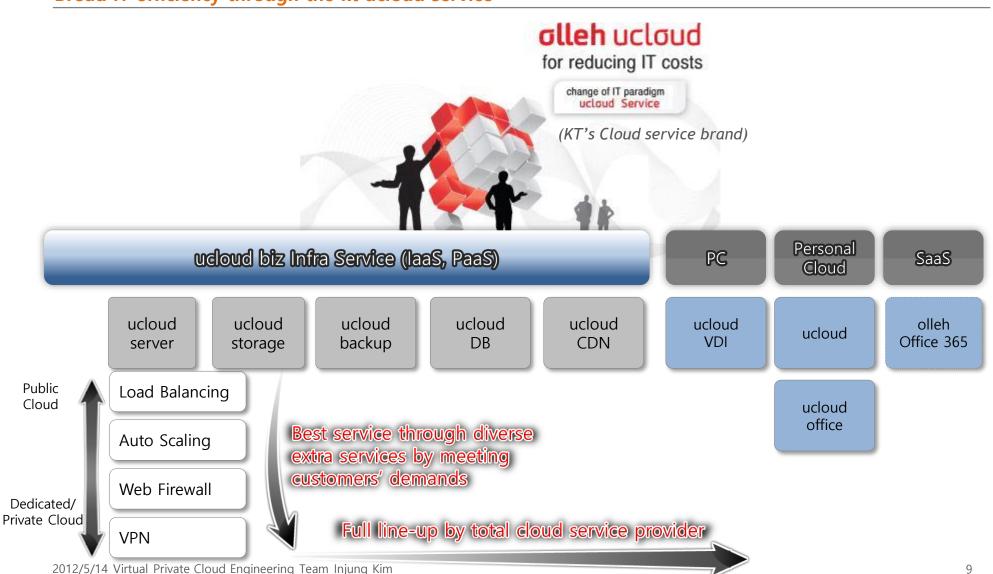
Build Cloud Data Center

- The first and only build in domestic Cheonahn data center and partial Mokdong one.
 - (Cheonahn 6,000kw, Mokdong 5,000kw)
- Hot Aisle way of the most cooling technology and Green-ized integrated data center

Lead Cloud Business

- Common and several references; N Game Co., H Media co., W Univ., etc.)
- ucloud personal/office; 1 million users ('11)
- Ucloud server; 350 companies ('11)
- Cloud full-lineup such as storage, backup, database, CDN, VDI

Broad IT efficiency through the kt ucloud service



The highest level of global competitiveness

Differentiated kt ucloud

Cost 70%

Performance Rank 1~2

Global level of SLA

Security

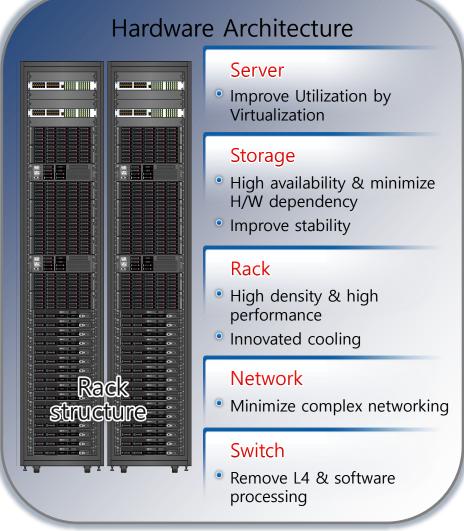
Rapidity 5 Min.

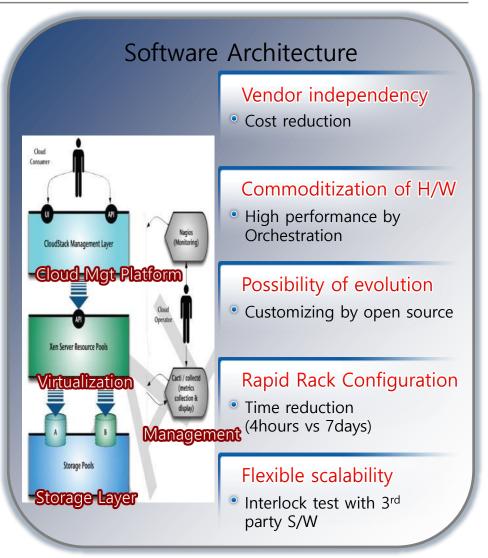
- Based on the economy of scale
- Compared to Amazon, about 70%

- Compared to global providers
- Performance rank 1~2 for CPU, Memory, Disk I/O
- Guaranteed high availability compared to IDC (100% compensation for the failure)
- Physical Security & System & Data Security
- Multi-level Security

- Build the IT within 5 min. after order
- ConvenientWeb UI

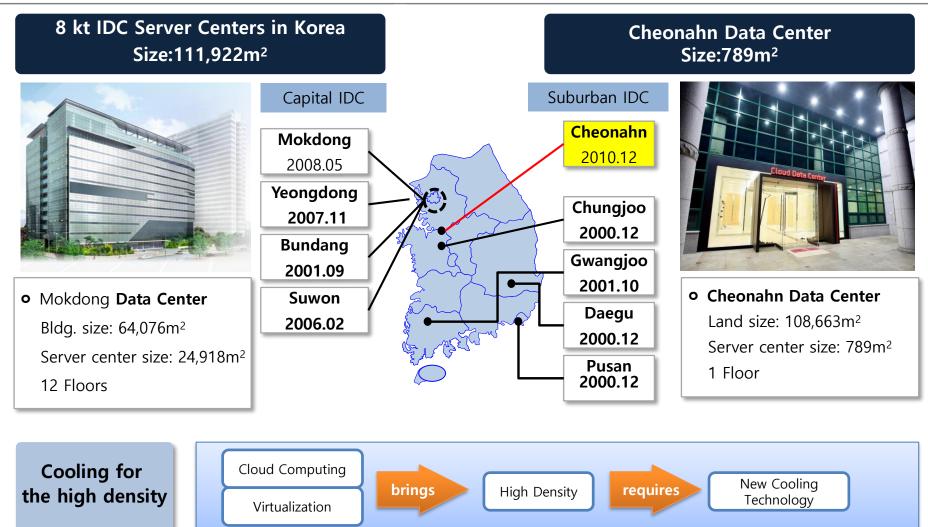
kt ucloud is compromised of efficient and stabilized architecture





kt ucloud CDC

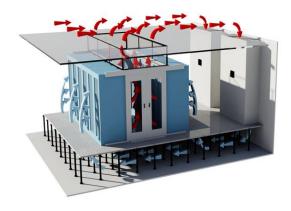
kt ucloud CDC (cloud data center)



kt ucloud Cooling System: Hot Aisle Containment for the Energy Efficiency

Cooling System

Hot Aisle Containment¹⁾



Hot Aisle Containment reduces 40% Fan energy

- 1) Containment: After collecting hot air, it induces the hot air to the constant-temperature oven
- 2) Passive Cooling: Without extra power, hot air goes to the constant-temperature oven

- By using the Containment, Optimized cooling efficiency by divide hot aisle and cold aisle
- Through the Passive Cooling²⁾ way, no need to spend management cost, and reduce energy because of no use of energy power
- Improved cooling performance: 30kw per rack (Original cooling way: 10kw per rack)

Fan power use in the conventional hot/cold aisle section and the new highdensity containment section

Fan Power Comparison	Conventional Hot/Cold Aisle Section	HDHC Rack Section
Total IT Equipment Load, kW	4375.1	2336.9
Number of CRAC Fans	63	27
CRAC Fan Power, kW	55@ 7.45 kW and 8 @11.19 kW/each	4.69 kW/each
Rack Exhaust Fan Power, kW	0	500 @ 0.07 kW/each
Total Fan Power, kW	499-3	158.1
Fan Power per Unit IT Equipment Load (kW/ kW)	0.114	0.068

alleh uclaud biz

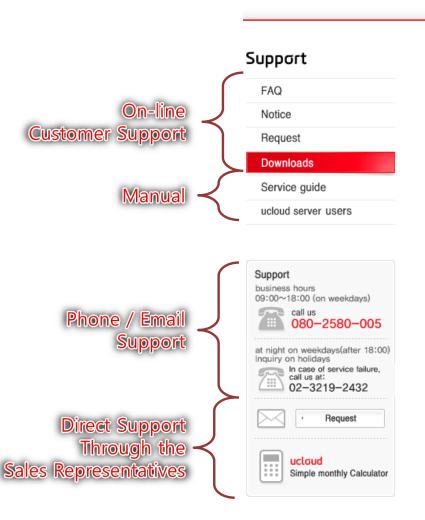
Cloud Console

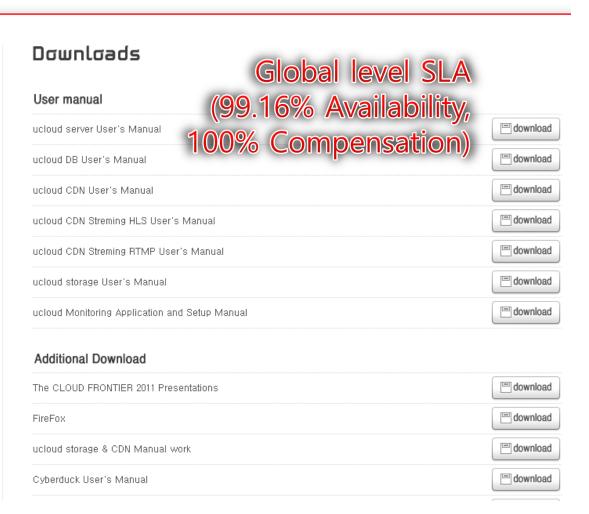
Support

Service Quality Assurance by the cloud-oriented customer center & professional engineering groups

Cloud computing

Products



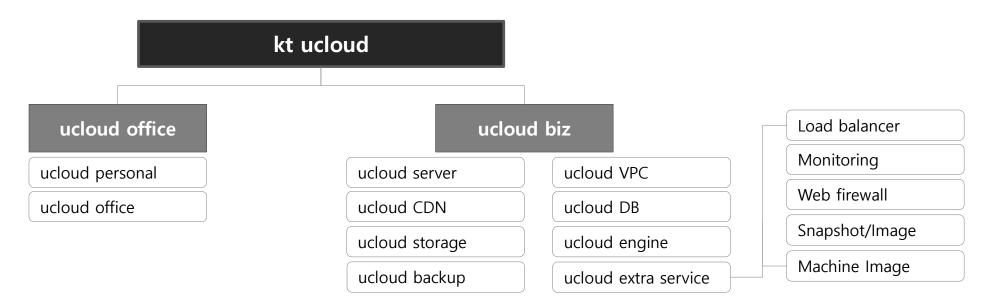


Service offerings

kt ucloud provides ucloud office & ucloud biz

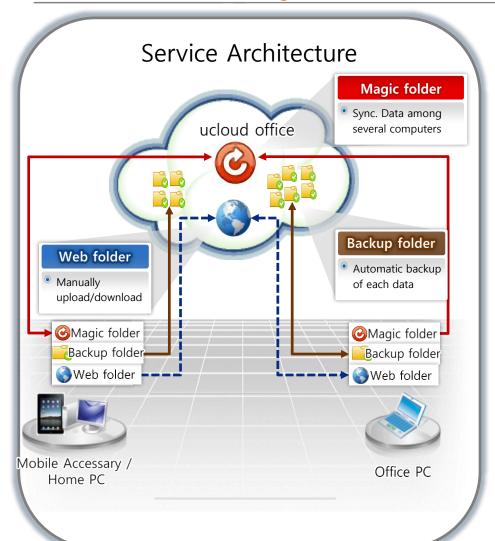
kt ucloud product line

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ucloud office kt ucloud Products

Personal/Office cloud storage



Features Storing big data and being safe from data lose, external access, capacity shortage Back up easily and keep up-to-date data Sync among several PCs (easy to backup & mobility of work place) Manual backup Store (Stronger security by distributed stored into the cloud folders) Sharing data within a group Cooperate (Big data transition through email) Use Several mobile accessories' access such as other device smart phone, Pad (Broad mobility of work place and method) Guess Guest folder and Guest ID access (Stronger sales competitively) Safety SSL encryption of transition path & distributed data storing (AES 128bit) Guarantee

ucloud server

□ ucloud server provides secure and high performance "cloud server" quickly & easily

ucloud portal

- Easily accessible public portal
- Build a server within 5 min. with a few clicks
- Easy & Simple requests & manages

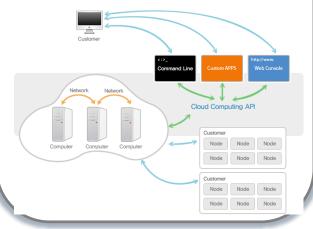


Best quality of cloud server

- Global level of high performance cloud server (CPU, IOPS, etc.)
- Multi-level network/power and big capacity of infrastructure with 10Gbps network
- Immediate server allocation and control for the rapid actions
- Guaranteed end-to-end systematic security outside of CDC and inside of system
- Re-running without any data lose even during VM failure because of division of between c-node and snode
- Auto-scaling for the flexible server usage

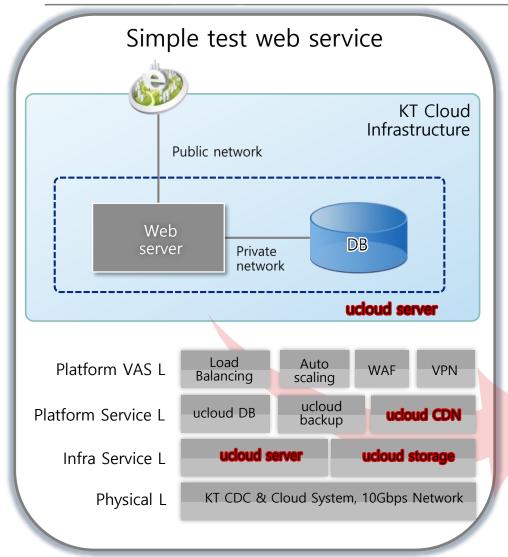
Reduce costs & Focus on a core business

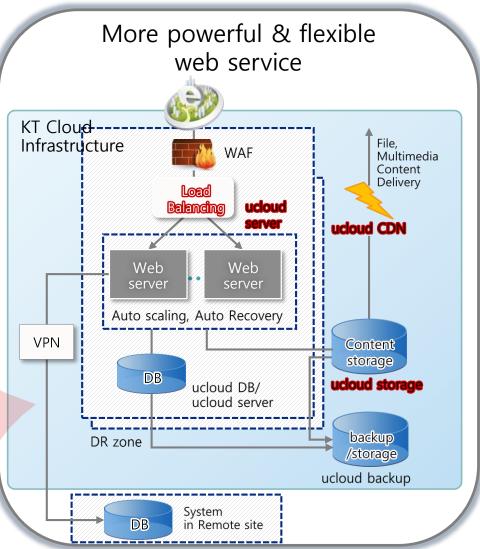
- Cost effective from the investment and operate costs (50% ↓)
- Quick build of server without purchasing the server, preparing IDC (abt. 1mon.), and predicting of future amount of usage
- Support diverse services to compose complete infrastructure



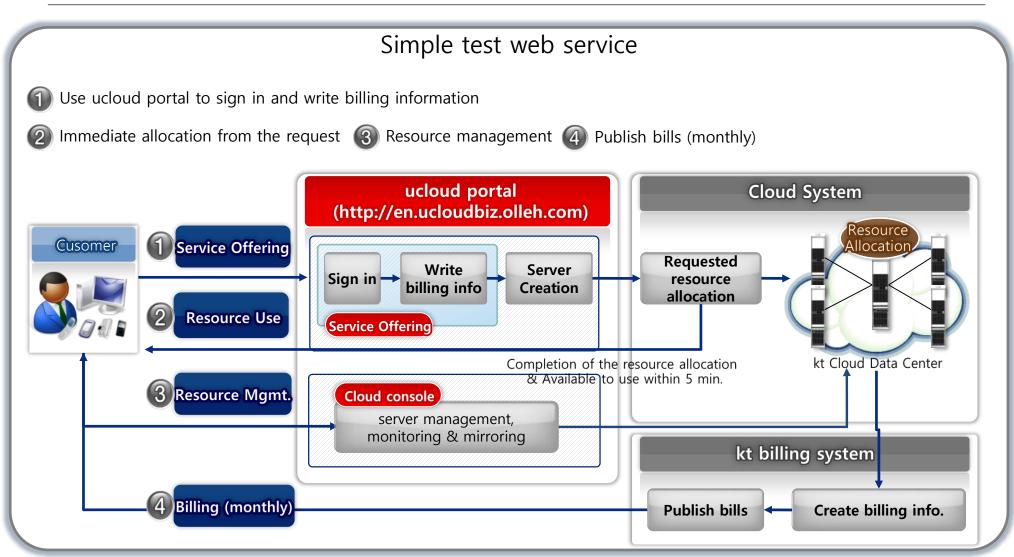
ucloud biz

ucloud server: Construct More Powerful & Flexible Web-service

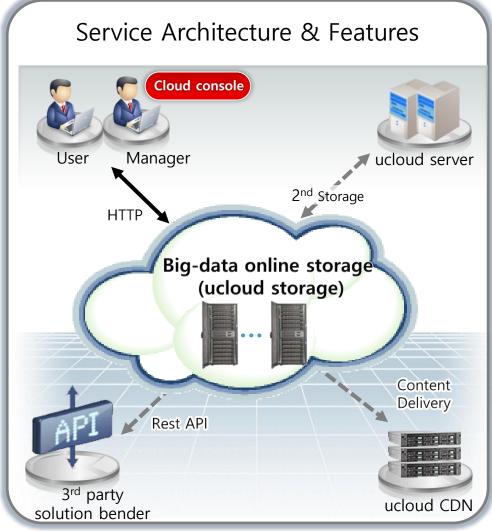




ucloud server: How to use



ucloud storage





- Archiving (doc/picture/music/movie) service on the server or PC
- Unlimited expandable size (PB level) & pricing as much as they use
- Easy and Rapid deployment through kt ucloud CDN
- Support Open API based on Restful in order to support diverse development environments

Target Customer

- Customers who want to archive data files, back up, or cooperate with CDN service
- Contents storage company who can manage multiusers such as social commerce, Big-data email, web hard services
- A company who has flexible big data, and hard to predict storage size



- server + storage (Web Server + Storage)
- storage + CDN (Storage + CDN service)
- server + storage + CDN(Web Server+ Storage + CDN service)

ucloud biz

kt ucloud Products

ucloud server, storage: Open API

Support Open API for developers

Open API

Open API is for the developer to use ucloud server, ucloud storage service that can be done on the ucloud biz portal.

Features

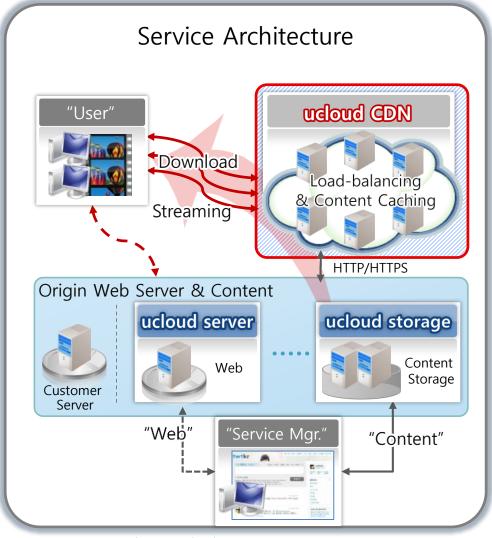
- Compatibility with CloudStack 2.2.13
- RESTful language to manage cloud resource such as VM, Network, Volume
- For the authentication, API key and Signature (created from Secret key)
- HTTP GET/POST, Query String knowledge
- XML, JSON response format

Benefits

 It can allow the developer or 3rd party bender to make automatic system for any kind



ucloud CDN (contents delivery network)



Service Features

High quality of performance

- High performance caching platform
- Expandability to process traffic
- Contents storage

Pricing as much as

usage

Quality Mgmt.

- High-tech monitoring
- Professional CDN operators
- High quality of SLA (99.9%)

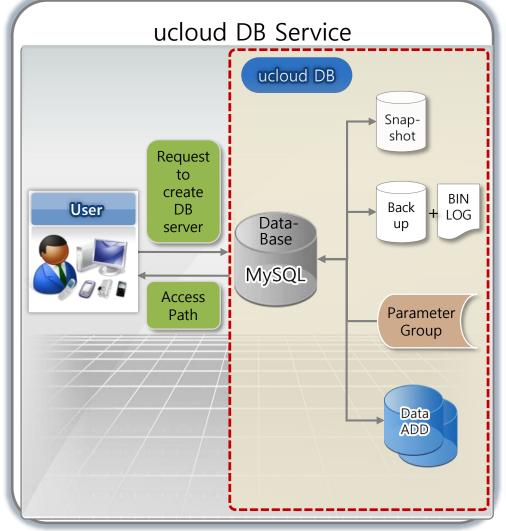
ucloud CDN

- Simple Self offering, immediate running
- Automatic processing (w/o involving manager)

Cost Effective Rapidity

Rapidity

ucloud DB (database)



Service Features

Provide service within 5 min. by automatic resource allocation

No need to manage complicated DB

Pay as much as they use effective Reduce operation cost

No extra cost to close the service

Expendability Simple and easy expend through adding a new virtual server

 Rapid failure recovery by switching extra resources

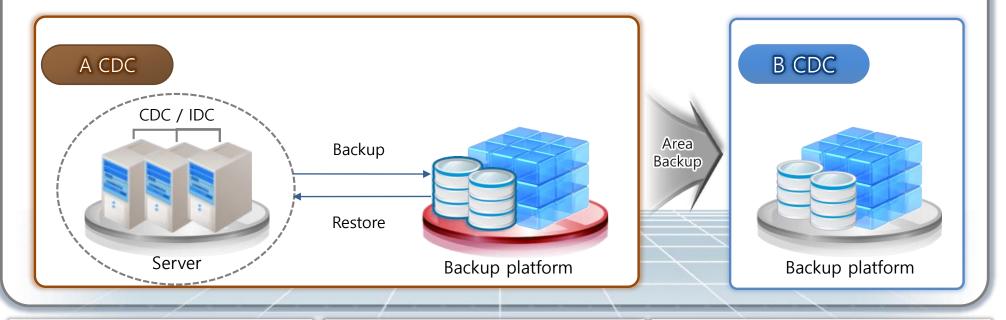
No need of System Redundancy

Simple backup & recovery w/ UI option

Accessibility Convenient access through public IP whenever & wherever

ucloud backup

Based kt cloud h/w infrastructure and HP's data protector solution, professional kt technicians operate customers' server back up in 24/7/365



Support diverse OS & DBMS

- Oracle , MSSQL , DB2 , etc.
- Windows , Linux, Unix, etc.

Guaranteed data correction

- High technical backup solution: HP Data Protector
 - Reliable kt cloud infrastructure

Optimized backup on LAN/WAN

Professional backup solution HP Data Protector

N Game company: Biggest game contents



- Several games deployed on kt ucloud server
- One of the games; SD Samgookji reduced its cost about 30%
- With development and sales departments' satisfactory, they also expand for web-game and mobile-game to use kt cloud servers

[클라우드 사용자가 말한다①]넥슨모바일의 laaS

유동적게이머 수 '안정적대처'가 가장 큰 매력

2011년 04월 18일 (월) 07:56:00 🥻 PDF보기

성헌회기자 ⊠ sunghh@etnews.co.kr

◇넥슨모바일의 클라우드 서비스 도입 현황과 효과



- -도입 서비스:KT 유클라우드 컴퓨팅서비스(CS)
- -도입 시기:지난 3월 웹게임 'SD삼국지' 서비스의 베타 서비스 운영기간부터 사용
- -도입 배경:새로운 게임 서비스 출시에 따른 사용자 수요 예측 어려움. 초기 인프라 투자 및 운영 비용의 부담
- -도입 효과:서비스 출시를 위한 준비 기간 단축. 초기 투자 비용 50% 미상 절감. 향후 유지 보수비용을 포함한 운영비용 30% 미상 절감 기대.

Customer Value

Cost Effective

Rapid Business

Automatic Resource Scale-out/Reliability

Easy H/W Mgmt.

S Media company: Sports Media Application

S Media mobile service got into the kt cloud for the rapid service delivery



Customer Value

Rapid resource scale-out / reliability

- After service open, they had a big problem to expand on their IDC, and it took about 2 weeks.
- Through the kt ucloud, they could move their service only in 2 weeks and it has worked reliably

Cost effective

- Sales dept. satisfied with reduced cost
- Examine to move other service into the kt ucloud and decide for the future product to deploy on the kt ucloud

2012/5/14_Virtual Private Cloud Engineering Team_Injung Kim

Thank you

KT Cloud Service http://en.ucloud.olleh.com

